

Curriculum Vitae

Terry L. Poling, MD, DABFP, FAAFP, CPI

BUSINESS ADDRESS: Heartland Research Associates, LLC
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Wichita, Kansas 67207
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RESEARCH:

Heartland Research Associates, LLC – Founder & President
Investigator and Co-Investigator 1988- Present

APPOINTMENTS:

University of Kansas School of Medicine – Wichita
Clinical Assistant Professor - Department of Family/
Community Medicine – 1979-Present
Teaching Faculty - 1976 to present, Family Medicine/
Community Medicine
Dean's Advisory Committee – 1998 to Present
Leadership Program - 1988 to 1992
Promotion and Tenure Committee - 1984 to 1986
Faculty Development and Retention Committee - 1982 to 1986
Department of Family/Community Medicine Chair - Search
Committee
Search Committee – Department of Psychiatry Chair
Search Committee – Dean of Medical School
Wichita Council Teaching Hospitals Board of Directors
1984 to 1988
Wichita Center for Graduate Medical Education
Founding Member – Board of Directors – 1988 to 1966

Wichita State University:

Nurse Clinician Curriculum Advisor - 1978 to 1984
Adjunct Professor - 1980 to 1984
Preceptor and Teaching Faculty - 1977 to Present
College of Health Professions - Visiting Faculty
1990 to Present

Alliance for Multispecialty Research, LLC

President – 2003 to 2005
Past President – 2005 to Present

American Medical Association:

AMA representative to JCAHO (Joint Commission of Hospital
Organizations)
Professional and Technical Advisory Committee – 2000-
Present
Kansas AMA Delegation Chairman – 2006 to Present
Kansas Delegate to AMA – 1996 to Present

Curriculum Vitae

Terry L. Poling, MD, DABFP, FAAFP, CPI

APPOINTMENTS (CONT.):

American Medical Association (CONT.):

(Member Reference Committee H – AMA House of Delegates -
June 1999 (Chicago))

Member Reference Committee G - HMSS (Chicago) A – 1985

Member Reference Committee F - HMSS (Chicago) A – 1986

Chairman Late Resolutions Committee (Las Vegas) - January
1986

Member Reference Committee F - AMA House of Delegate
December 1993 (Honolulu) - June 1994 (Chicago)

Board of Trustee Interview Committee - MSS 1996, 2002

Kansas Medical Society:

President 1988-1989

Executive Committee - 1984 to Present

Chairman Hospital Medical Staff Section - 1985 to 1994

Caucus Chairman Organized Medical Staff Section – Kansas -
1994 – Present

Long Range Planning Committee - 1989 to 1998

KMS – KHA Liaison Committee – 1986 to Present

Chairman Third Party Payor Liaison Committee - 1986 to
2004

Governing Council KMS - 1984 to Present

Legislative Committee - 1980 to Present

Network Task Force - Finance Sub Committee, Governance
Sub Committee 1995

Medical Society of Sedgwick County:

President 1983-1984

KMS Delegate – 1980 to Present

Legislative Committee – 1978 to Present

Centralized Credentials Committee - 1990 to 1992

Sedgwick PAC Executive Committee – 1984 to 1994

Chairman Alternative Health Care Delivery Committee – 1983
to 1984

Professional Investigation Committee – 1980 to 1986

Membership and Ethics Committee – 1980 to 1984

Board of Directors – 1980 to Present

Project Access – Executive Board

Medical Service Corporation

Board of Directors – 1992 to 2006

Curriculum Vitae

Terry L. Poling, MD, DABFP, FAAFP, CPI

APPOINTMENTS (CONT.):

WPPA, Inc. of Kansas – 1985 – Present
Founding President
Board of Directors Chairman
Membership Committee
Quality Assurance

University of Kansas School of Medicine – Kansas City
Chairman - Practicing Physician Interview Group - 1986
Student Selection and Interview Board - 1984 to 1988

Kansas Foundation for Medical Care:
Physician Reviewer

BUSINESS APPOINTMENTS:

Kansas Medical Mutual Insurance Company:
Founding Vice Chairman, Board of Directors
Claims Committee – 1989 to Present

Preferred Health Care Insurance Company
Utilization and QA Committee
Credentials Committee

HOSPITAL APPOINTMENTS:

St. Joseph Medical Center:
President of Medical Staff 1980
Founding Chairman, Family Practice Section 1972 to 1978
Member-Board Trustees 1980 -1981
Executive Committee of Medical Staff 1968 to 1993
Co-Chairman and Founder - Trauma Section 1980 – 1988
Teaching Faculty - Family Medicine Residency 1980 to 1988
Hospital Medical Staff Delegate to KMS and AMA
1984 to 1995
Coordinator of Staff Development 1982 to 1993
VIP Clinical Symposium Director 1988 to 1992
Chairman Utilization Review Committee
Quality Assessment Commission
Credentials Committee
Charity Classic Executive Committee and Board of Directors

Wesley Medical Center – Senior Active
Augusta Hospital – Courtesy
Rose Hill Medical Clinic – Founder

Curriculum Vitae

Terry L. Poling, MD, DABFP, FAAFP, CPI

HOSPITAL APPOINTMENTS (CONT.):

Andover Medical Clinic- Founder
Family Medicine East, Chartered- Founder
Heartland Diabetes Associates, LLC – Medical Director

CERTIFICATIONS:

Diplomat, American Board of Family Practice 1976 – Present
Fellow American Academy Family Physicians 1979 – Present
FAA Senior Aviation Medical Examiner 1976 – Present
Certified Rater: ADOS / COG / HAM-D / HAM- A / Mini Mental
MINI International Neuropsychiatric Interview 1995
Certified Clinical Trial Investigator – (CCTI) 11/2004
Certified Clinical Research Investigator – (CCRI) 11/2002
Diplomat, American Board of Family Practice 1976-Present,
Fellow American Academy Family Physicians 1979
FAA Senior Aviation Medical Examiner 1976 – Present
Certified Private Pilot – Multiengine, Land and Instruments
1966– Present

RESEARCH CERTIFICATIONS:

Certified Physician Investigator 04/2006
Human Participant Protections Education for Research Teams
9/27/05 – Present
Human Subject Assurance Training
5/23/05 – Present
Certified Clinical Trial Investigator 11/2004
Certified Clinical Research Investigator 11/2002

HONORS:

Fellow American Academy of Family Practice 1981 - Present
Scholastic Recognition, Kansas State University 1956 - 1958
Member of Kansas State Rifle Team, Big 7 champions 1956
Chief of Professional Services, Albany AFB, Albany, Georgia
1964-1965
Special Recognition Award for Teaching – Family Medicine Residency
1983

PRESENTATIONS:

“Rationale for Free-Standing Family Practices,” St. Joseph Medical
Center Staff, October 1972
“President’s Address,” St. Joseph Medical Center Staff, January 1979

Curriculum Vitae

Terry L. Poling, MD, DABFP, FAAFP, CPI

PRESENTATIONS (CONT.):

- “Demographics of Medical Service,” Wichita State University - School of Health Sciences, October 1981 and October 1982
- “Medicine and Mergers,” Family and Community Residents - University of Kansas, Wichita, Kansas, February 1982
- “Graduate Medical Education needs,” Wichita State University - School of Health Sciences, March 1982 and March 1983
- “Challenges of Medical Care in a Changing Environment,” Graduation Address - Wichita State University Nurse Clinician Class May 1984
- “The Impacts of Managed Care,” Southwestern Medical Society - Dodge City, Kansas, May 1985
- “Choices in Medical Care Delivery,” Wichita Chamber of Commerce - Eggs and Issues, December 1985
- “Medicine in the 90’s,” Medical Educational Conference - Cancun, Mexico, February 1989
- “Planning and Strategy for Kansas Medicine,” Kansas Medical Society House of Delegates, Topeka, Kansas, May 1989
- “President’s Address,” Kansas Medical Society House of Delegates - Topeka, Kansas, May 1990
- “Current Medical Delivery,” Wichita Medical Managers Association, September 1990
- “The Real World of Medicine,” University of Kansas School of Medicine - Wichita, Kansas, November 1990
- “Evolutions in Managed Care,” St. Joseph Medical Center Grand Rounds, January 1991
- “From Rashes to Reasons,” Traveling Medical Education Conference - St. Joseph Medical Center Ixtapa, Mexico, February 1991
- “The Pitfalls of Physician Controlled Delivery Systems,” Texas Medical Association El Paso, Texas, April 1992
- “The Changing Face of Medicine,” West Wichita Optimists’ Club - Wichita, Kansas, September 1992
- “Challenges and Rewards for Physician Networks,” Arkansas Medical Society - Little Rock, Arkansas, November 1993
- “The Changing Face of Medicine,” Wilderness Conference for Advanced Medical Studies, Hanson’s Island, British Columbia, July 1994
- “Order in the Tort,” Wilderness Conference for Advanced Medical Studies - Hanson’s Island, British Columbia, July 1995
- “Interaction and Relationships of Medicine and Family Therapy,” Friends University – February 1998
- “Exploration of the Cytochrome P-450 System” - Wichita Pharmacy Representative Association, Wichita, Kansas, October 1998
- “Evolution of the Microbe” - Wichita Collegiate School, Wichita, Kansas, January 1999
- “COX2 Agents” – Medical Staff at McConnell AFB, Wichita, Kansas, April 1999

Curriculum Vitae

Terry L. Poling, MD, DABFP, FAAFP, CPI

PRESENTATIONS (CONT.):

- “Treatment of Osteoarthritis” - Harvey County Medical Society, Newton, Kansas, April 1999
- “New choice in Arthritis Therapy” - Riverside Hospital Residency Program, Wichita, Kansas, May 1999
- “Arthritis Therapy” – West Wichita Family Medicine Staff, Wichita, Kansas, May 1999
- “Arthritis Therapy” – Reflection Ridge Medical Staff, Wichita, Kansas, June 1999
- “A Review of Influenza” – Wichita Pharmaceutical Association, Wichita, Kansas, September 1999
- “New Treatment Options in Influenza” – Lakepoint Clinic Staff, Wichita, Kansas, October 1999
- “New Influenza Treatments” – Amarado Clinic Staff, Wichita, Kansas, October 1999
- “A Review of Influenza” – Reno County Medical Society, Hutchinson, Kansas, November 1999
- “New Treatment Options for Influenza” – Wichita Physician Assistants Association, Wichita Country Club Wichita, Kansas, October 1999
- “New Treatment Options for Influenza” –Area internists, family physicians and pulmonologists, Wichita Country Club Wichita, Kansas, October 1999
- “Advances in Antibiotic Therapy” – Area internists and family practice physicians, Wichita, Kansas, December 1999
- “Choices in Antibiotic Therapy” – Area internists and ENT, Wilmington, Delaware, December 1999
- “Rapid Response AECB” – Area family Physicians, Arkansas City, Kansas Feb 2000
- “Bone Mass Change Agents” - Primary Care and Orthopedists, Wichita, Kansas April 2000
- “Pathogens and Patients: The Avelox Rapid Resonse”-Consulting group for consulting magazine, Chicago, Illinois- August 10, 2000
- “Acute Maxillary Sinusitis Improved Regimen” – Round table with National Infectious Disease and Research physicians- Paul Lannini, MD, J.M. Blondeau PH.D, and Carl Deabate, Chicago IL., October 2000
- “Fraction Reduction Densitometry” – Area Primary Physicians Wellington, Kansas – November 2000
- “Therapeutic options for Seasonal/Rhinitis” – Area internists and family physicians, The Brick Yard, Wichita, Kansas - April 2001
- “Role of ARB and in Hypertensive Treatment” Area internist family practice physicians, Rolling Hills Country Club Wichita, Kansas, July 26, 2001
- “Newer Information in Cox-2 Treatment Regiments” -West Wichita Family Physicians, August 29, 2001

Curriculum Vitae

Terry L. Poling, MD, DABFP, FAAFP, CPI

PRESENTATIONS (CONT.):

- “MOBIC round table Arthritis Program” - Area Family Practice Physicians and Rheumatologists, Kansas City, Missouri, October 26, 2001
- “New treatments in Osteoarthritis” –Southwest Medical Society, Southwinds Country Club Garden City, Kansas, May 28, 2003
- “Allergies and Allergic Cascade”- Kansas Academy of Family Physicians, Hotel at Old Town Wichita, Kansas, March 17, 2004
- “Updates in the Treatment of Osteoarthritis from a Research Prospective”- Primary Care Physicians and Orthopedist, Café Bel Ami Wichita, Kansas, November 30, 2004
- “Pediatric Respiratory Infections”-Healthcare Professionals, Han’s House Council Grove, Kansas, April 14, 2007
- “Tektuna Speaker Program”- Area Healthcare Professionals Bacani Plaza Grill Fredonia, Kansas, May 22, 2007
- “Managing Hypertension in Elderly Patients a New Treatment for Hypertension”- Healthcare Professionals, Grand Hotel Wichita, Kansas, October 13, 2007
- “Fibrate Therapy for Dyslipidemia Management: Role of Antara” – Area Physicians, Beaumont Café Wichita, Kansas October 4, 2008
- “Fibrate Therapy for Dyslipidemia Management: Role of Antara”- Local Internist, Yia Yia’s Euro Bistro Wichita, Kansas, November 4, 2008
- “Treatment of Respiratory Tract Infections” – Area Health Care Providers, Bacani Plaza Grill Fredonia, Kansas March 19, 2009
- “Clinical Assessment of Patient Profiles- Diovan HCT and Exforge” Area Internist and Family Physicians, Olive Tree Wichita, Kansas, April 16, 2009

ARTICLES AND PUBLICATIONS:

- Saline County Journal; Salina, KS; “Drugs in Travel” - June 1964
- The Turner Weekly; Albany, GA; “Lungs and Living” - November 1964
- Albany News; Albany, GA; “Summer Skin Problems” - May 1965
- The Wichita Eagle Beacon; Wichita, KS; “Bites and Blights” - July 1976
- Medical Society of Sedgwick County News; Wichita, KS:
 - “Year of the C’s” - January 1983
 - “Care of Unemployed and Unempowered” - February 1983
 - “Is there a PPO in Your Future?” - March 1983
 - “Electronic Medicine” - April 1983
 - “Primary Care Network” - May 1983
 - “DRG Creep” - September 1983
 - “The Art of Medicine” - October 1983
 - “Changes in Kansas Medicine” - December 1983
- The Wichita Eagle; Wichita, KS;
 - “Current Cardiac Care” (interview) - January 1985

Curriculum Vitae

Terry L. Poling, MD, DABFP, FAAFP, CPI

ARTICLES AND PUBLICATIONS (CONT.):

Journal of Kansas Medical Society; Topeka, KS:

“HMSS: A Status Report” - June 1986

“HMSS: Status” - July 1987

“Third Party Liaison Evaluation” - July 1988

“President’s Report” - July 1990

“The Last Word” ‘Opinion regarding society owned health insurance companies November 1996

The Wichita Eagle; Wichita, KS;

“Managed Care in Wichita” (interview) - October 1990

“The Hospital Concept” – April 1999

ICAAC Abstract – “Cefditoren is Effective Treatment for Streptococcal Pharyngitis” – T. Poling, K. Agre, D. Marsh – San Francisco, CA., - September 26, 1999

Consultations in Primary Care – Is “First – Line” Therapy now Second best? M. Weis, Carl Deabate Et Al, T. Poling - Roundtable discussant Nov 2000, Vol. 40, #13

The Journal of Respiratory Diseases- “Treating Group A Streptococcal Pharyngitis in Older Children and Adults” T. Poling- Roundtable discussant 2001, Vol. 22, No. 8

Journal of Respiratory Disease – “Cefditoren Vs.Cefuoroxime in treatment of acute Exacerbation of Chronic Bronchitis” D.C. Henry, T.L Poling, and ,R. Bettis Et Al Aug 2001, Vol. 22, No. 8

The Lancet – “Cardiovascular morbidity and mortality in the Losartan Intervention For Endpoint Reduction in hypertension study (LIFE): a randomized trial against atenolol” Bjorn Dahlof, Richard B. Devereux, Sverre E. Kjeldsen, Stevo Julius, Gareth Beevers, Ulf de Faire Fyhrquist, Hans Ibsen, Krister Kristiansson, Ole Lederballe-Pedersen, Lara H. Lindholm, Markku S. Nieminen, Per Omvik, Suzanne Oparil, Hans Wedel, T. L. Poling, for the LIFE study group Saturday, 23-March-2002, Vol. 359 No. 9311 Pages 995-1003

AFFILIATIONS:

Medical Society of Sedgwick County

Kansas Medical Society

Kansas Academy of Family Practice

American Academy of Family Physicians

American Medical Association

Flying Physicians Association

Wichita Center for Graduate Medical Education

Kansas Medical Mutual Insurance Company

Civil Aviation Medical Association

American Association of Pharmaceutical Physicians

Explorer Scout Troop Scoutmaster 1967-1969

Boy Scout Troop Advisor 1969 -1980

Curriculum Vitae

Terry L. Poling, MD, DABFP, FAAFP, CPI

AFFILIATIONS (CONT.):

Fund Development Chairman - Blackbear District
Medical Advisor and Planner - Quivera Scout Ranch
1979-1980
Quivera Council Executive Board 1984 -1986
President, Board of Directors, Springdale Improvement District
1984 -1990
Wichita Chamber of Commerce
Member Board of Directors 1983 -1986
State Legislative Committee 1987 – Present
Health Care Sub Committee 1987 – Present
Military Affairs Committee 1987 – Present
Drug Investigators Association 1995 – Present

EDUCATION:

1976- Present	Designated FAA Senior Aviation Medical Examiner
1966-Present	Active private practice in Family Medicine, Wichita, Kansas
1979	Fellow Designation American Academy Family Physicians
1977	Diplomat American Board of Family Medicine Board Certification Recertification – 1983, 1990, 1999
1966	U.S. Air Force Strategy Air Command
1965	Schilling Air Force Base Albany, Georgia, Chief Flight Surgeon Chief of Professional Services
1964	Brooks Air Force Base School of Aerospace Medicine, San Antonio, Texas
1963	Joseph Medical Center Wichita, Kansas Kansas State Board of Healing Arts
1962	University of Kansas School of Medicine Lawrence, Kansas Medical Doctorate

Curriculum Vitae

Terry L. Poling, MD, DABFP, FAAFP, CPI

EDUCATION (CONT.):

1958 Kansas State University
 Manhattan, Kansas
 Bachelors of Science

EMPLOYMENT:

2002 to Present Heartland Diabetes Associates, LLC
 1709 South Rock Road
 Wichita, Kansas 67207
 Medical Director

1991 to Present Heartland Research Associates, LLC
 1709 South Rock Road
 Wichita, Kansas 67207
 Founder, President, Investigator/Co-Investigator

1985 to Present Family Medicine East, Chartered
 1709 South Rock Road
 Wichita, Kansas 67207
 Founder, President, Family Physician

1983 to 1984 Andover Family Medical Clinic
 Andover, Kansas
 Founder, Family Physician

1982 to 1993 Rose Hill Medical Clinics
 Rose Hill, Kansas
 Founder, Family Physician

1966 to 1985 Southeast Clinic
 Wichita, Kansas
 Family Physician

1963 to 1966 U.S. Air Force:
 Schilling Air Force Base Salina, Kansas
 Turner Air Force Base Albany, Georgia
 Brooks Aerospace Medical Center San
 Antonio, Texas

RESEARCH EXPERIENCE:

Principle Investigator/Co-Investigator for clinical research in areas including anti-infective, auditory, cardiovascular, chronic insomnia, dermatology, device, endocrine, female health, gastrointestinal, genotyping, cardiovascular, male health, musculoskeletal, neurological, ophthalmology, psychiatric, respiratory, urogenital, weight control, and vaccines.